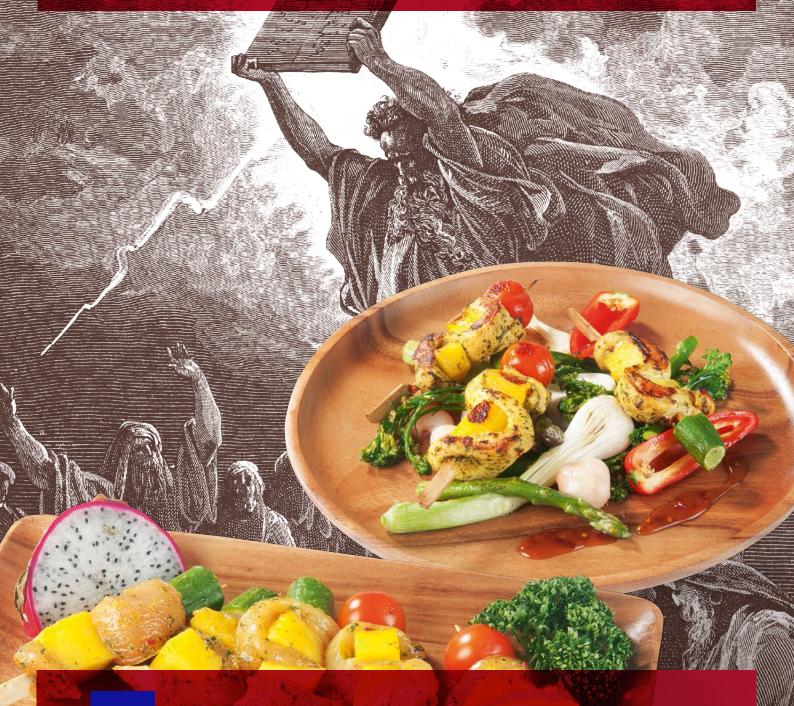
# THE WILLY CONCEPT THY WILLY BE DONE



PERFORMANCE INSIDE



MATES

#### **MATES FOOD INDONESIA**

Your Trusted Friend for Food Ingredients and Products

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## THE WILLY CONCEPT

### MEAT AND GREET AT THE BARBECUE

Barbecuing is not a trend. Grilling meat over fire is the oldest form of food preparation in human history. And somehow it seems to have stuck in our genes, because people are barbecuing on every corner, come what may, and the trend is rising. For the professionals behind the counter, this means that the barbecue is one thing above all else: a key revenue driver.

If you offer the right range you'll earn more money. Full stop. The fact that there are trends and fashions in barbecuing is undisputed, yet one concept overshadows all others: the least possible effort for the best possible result. Or to put it another way – the idea of convenience has been around for a long time in barbecuing. And we've put together these pages based on exactly this idea. So the question is: how do you combine a visually attractive

counter range with the least possible production effort and at the same time ensure that the customer is able to create a real barbecue experience not only for themselves, but also and above all for their guests? Because when it comes to barbecuing, one thing is certain: men and women both like showing off their skills - and you can show them how it's done.

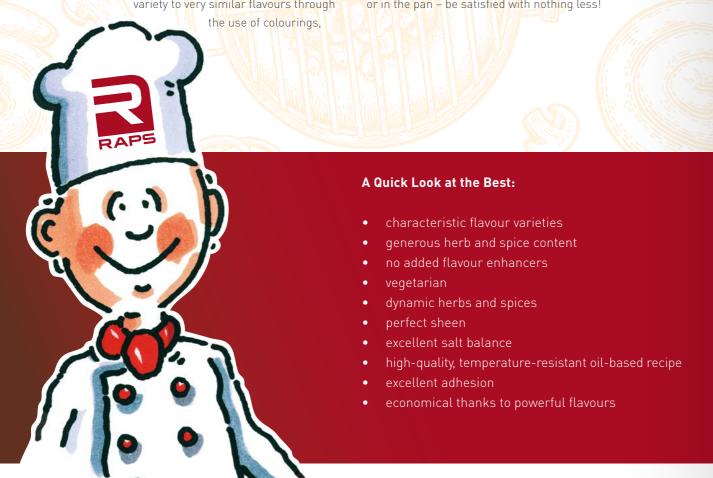
Welcome to the Willy concept!

#### The Willies

For over 20 years the Willies have been the undisputed benchmark in high quality barbecue marinades. Where others rely on a high salt content, we rely on a generous proportion of herbs and spices. Where others use water emulsions as a base, we make use of high quality oil combinations. Where others bring

variety to very similar flavours through

we insist on individual flavours created by the characteristic flavour profiles of the ingredients. The Willies are more than just high-quality herb and spice marinades for barbecued and fried dishes - they are a statement and a tribute to Austrian food culture. The best flavour, the best look, the best results on the grill or in the pan – be satisfied with nothing less!





**BBQ WILLY** 

Item No. 38309

KRÄUTERBUTTER

STYLE WILLY

Item No. 31219

**EXOTIC WILLY** 

Item No. 35682

Find all the Willy products on our website: www.raps.at/en/flavour-for-hand-made-products/the-willys

**ORANGE WILLY** 

Item No. 30682



ZWIEBEL WILLY

Item No. 38082

## **WILLYWORLD**

## AN OVERVIEW OF ALL THE WILLIES

















## ROSMARIN **WILLY**

Rosemary is a versatile culinary herb. Its characteristic flavour profile goes well with many types of meat such as lamb, veal or beef. In addition, Rosmarin Willy can be used to marinate potato, carrot or courgette accompaniments. The light, pale green colour is appetising and heralds the

finely seasoned flavour.





Has always been one of the most popular Willies. The powerful flavour of Knusper Willy of course goes well with all barbecued and fried pork dishes and is excellent for brushing over coarse sausages. Knusper Willy also makes classic roast pork into an experience – if you don't happen to have any Bratl Willy to hand. Knusper Willy is also great for pepping up powerful sauces.



The mouthwatering savoury flavour of fried bacon is the heart and soul of Bacon Style Willy. Use it to marinate bacon for burgers or all kinds of minced meat dishes whenever a stronger flavour is required. Bacon Style Willy emphasises the powerful flavour of barbecued pork and can be used for seasoning any dish containing fried bacon. A stunner!

## **SCHARFER** WILLY

With its distinct yet restrained, fruity heat, Scharfer Willy is a delicious partner for all kinds of spicy barbecued poultry, kebabs or spicy vegetable accompaniments. The harmonious flavour profile goes well with all barbecued or fried meat dishes requiring a subtle spicy note.

## **PFEFFER WILLY**

Pfeffer Willy is an essential accompaniment to fillets or other high-quality cuts of beef or pork. The peppery flavour profile is not hot and in combination with the coarsely ground peppercorns unfolds as a refined spiciness on the palate. The accompanying blend of spices and seasoning ensures an exceedingly full

and well rounded flavour.

## **WILLY** Probably the most universal

**KRÄUTER** 

Willy of all. Beef, lamb, game and game birds are the best meats to combine with this variety. The herbal character is supremely suited to seasoning all types of vegetables, barbecued or oven baked. In addition, Kräuter Willy can also be used to enhance garlic butter or for brushing over slices of baguette before grilling in the oven – for that powerful extra something with your barbecue.



## **CURRY** WILLY

White poultry and pork are the "go-to meats" for all master barbecuers. The intense note of curry with its fruity, aromatic undertone conjures up a hint of Asia on the plate. It makes barbecued prawns or whitefish equally delicious. Away from the hot grill, Curry Willy can be used to marinate the meat for a classic Thai curry. Our gourmet tip: use to brush the sausages for "bosna" (Austrian hot dogs).



The tagline for our Tomatino know range: "It doesn't get more Italian than this". And that goes for our Tomatino Willy, too. Full tomato flavour, with a generous helping of Mediterranean herbs – the perfect way to marinate delicate veal. And courgette, and aubergine and potatoes and seafood and lamb and... and any more questions? Tomatino Willy will also help you give that essential kick to pasta sauces or Mediterranean-style casseroles.















## **WILLYWORLD**

## AN OVERVIEW OF ALL THE WILLIES















the delicate, fruity-zesty

note of orange is accom-

panied by a particularly

delicate selection of

herbs and a sophisti-

cated note of pepper.



## **BRATL** WILLY

Welcome to the whole joints department. Belly, neck, hock – if it's pork, you can put Bratl Willy on it. Barbecued, oven roasted – it doesn't matter.

If you're looking for that traditional roast flavour that no Austrian can resist, then all roads lead here. Delicate hint of garlic, some caraway, pepper and a little paprika to round it off – this is how to do

hearty and rustic. Also ideal

for pan-fried meats such as

chops or belly pork slices.

Tip: Also use Bratl Willy to
flavour your
"Gröstl" (an
Austrian dish
of fried potato,
onion and
bacon).



Another all-round genius in the Willy range. Bunter Willy is characterised by a generous helping of colourful visual elements and a subtly spiced flavour profile. The delicate garlic note with onions, herbs and the subtle blend of spices are a great match for lighter barbecue dishes such as fish, seafood or barbecued corn on the cob. Poultry, lean cuts of pork or piquant flaky pastry dishes harmonise beautifully with the distinctive flavour profile.



### GYROS WILLY

Balkan cuisine is punchy with a distinct spiciness. Just like our Gyros Willy. Barbecued kebab skewers, doner kebab and barbecued lamb are hard to beat. And then there are full-flavoured barbecue and roast pork dishes or the classic kebab. Gyros Willy gives ragouts and stir-fried meats that classic Middle Eastern character.



## CHILLIE WILLY

The Chillie Willy was the first, the great granddaddy of the whole Willy range, and today remains one of the most popular Willies in the country. Just looking at its deep red colour with delicate red visual elements makes you want to fire up the barbecue. Fruity chilli, aromatic pepper and a delicate paprika note that tastes just as wonderful on chicken wings as on pan-fried pork or beef. Your customers will love pusztakrainer sausage or kofte kebabs brushed with Chillie Willy.



### BBQ WILLY

For the best smoky flavour you either need a smoker – or BBQ Willy. Along with the honey-style sweetness and warm spices, this smoky seasoning produces that typical barbecue flavour. Pork or beef ribs, pulled pork or beef brisket are the preferred clients of BBQ Willy. Genuine BBQ fans can also season burger patties and their strips of bacon with BBQ



## KRÄUTER-BUTTER-

STYLE WILLY Everyone wants it, everyone loves it – herb butter is a fixture of the barbecue spread. With Kräuterbutter Style Willy you can conjure up that full-flavoured herb butter taste on the meat even before barbecuing, giving all barbecued foods, no matter what type of meat, an incomparably rounded and well-seasoned flavour. Kräuterbutter Style Willy also goes well with barbecued corn on the cob



## EXOTIC WILLY

Chicken breast or turkey steak really blossom with Exotic Willy. The subtly lemon, fresh flavour and sunshine yellow look with exotic visual elements also go beautifully with fish and seafood. Equally seductive: exotic barbecued kebabs with combinations of light meat and fruit.



## ORANGE WILLY The name says it all: Zwiebel Willy is extreme

Zwiebel Willy is extremely popular because, with its aromatic onion flavour and delicate hint of garlic, it's particularly well-suited to barbecued as well as panfried and oven-baked dishes. Use it to marinate cuts of beef or pork for the barbecue, pan-fried pork chops in aromatic gravy, a "Zwiebelrostbraten" (roast beef with onion gravy), beef roulades or even whole roast joints. Zwiebel Willy is also excellent for seasoning punchy sauces or a potato and



## THE SMOOTH TALKER

ROSMARIN WILLY

Throwing a lone escalope of veal onto the grill is like pouring a 20-year-old single malt into a glass of cola – a waste of materials. Things look quite different if you wrap the tender meat lovingly around mashed peas and maybe throw in some chopped, dried damsons for good measure. The whole bundle is then tied together, brushed with Rosmarin Willy and garnished with a sprig of rosemary. Expert tip: before you place the roulade on the barbecue, carry it aloft along the neighbour's fence – let them know who's the king around here!



## **WILHELM TELL**

KNUSPFR WILLY



#### FASERSCHMEICHLER INGREDIENTS

Rosmarin Willy

Mashed peas

Fresh or dried damsons

Escalope of veal, thick or butterfly cut

Pork chop, mi

Filling variation: Sliced ham and

coarsely grated Almkäse cheese

Variation: Mozzarella and

spring onion filling



**BACON STYLE WILLY** 

Any similarity to that long-ago hit from the Bee Gees is unintentional, coincidental and totally far-fetched when it comes to taste. Cut slits in the pork loin, stud with lardons and marinate with Bacon Style Willy. You can guess what's going to happen on the barbecue. The fat flows out of the bacon and wraps itself beautifully around the pork loin. Well okay – maybe this part is a little bit similar to the schmaltzy Gibb brothers. Anyone who isn't blown away by these flavours should really put down the barbecue tongs and go make themselves a rice pudding!

## **LADY IN RED**

SCHARFER WILLY

Ladies – we know you just roll your eyes when the "macho men" start taking over the barbecue. But trust us, when you serve up these delicious spicy chicken breasts with avocado "go-faster" stripes, they will bow down to the barbecue queen! Or maybe not? But no need to worry – thanks to Scharfer Willy the green will soon disappear. Barbecues are fun.

**LADY IN RED INGREDIENTS** 

#### **SPICKS & SPECKS INGREDIENTS**

Bacon Style Willy

NEW!

Lardons, back bacon

Loin of pork, to be studied with lardons

Variation: Wrap pork loin in Italian lardo

10

1

Scharfer Willy

Sliced avocado (not too thin)

Turkey breast, butterfly cut

Variation: Add pine nuts to the stuffing



## **A-WAP BAMB00**

## **CURRY WILLY**

The dilemma: the customer, a regular, a barbecue hooligan with violent tendencies and prone to overheating, insists on barbecuing poultry. The consequence: the turkey escalope shrivels up on the barbecue into a crispy husk that will only make it down the hatch with lots of good will and a litre of beer.

The solution: A-Wap Bamboo. Curry Willy goes fabulously with turkey (marinate inside and out!), as the high-quality oils protect it against drying out. Together with the peppers, the bamboo shoots ensure a delicious flavour profile, as well as providing a moisture reservoir and a very appetising look. And, after all, it always feels good to help.

#### A-WAP BAMBOO INGREDIENTS

Curry Willy

B<mark>amb</mark>oo sprouts

R<mark>ed p</mark>epper, sliced into strips

Turkey breast steaks, sliced through the middle

Variation: Add beansprouts to stuffing

## **VITELLISSIMO**

## TOMATINO WILLY

Light, delicately savoury, Mediterranean. Tomatino Willy does it all – its fruity tomato flavour goes perfectly with veal, as does the elegant combination of mozzarella and sage. It puts the Austrians a step ahead of the Italians with their saltimbocca. Yes, they'll be pretty impressed, all those Marcos, Riccardos, Alessandros and whatever else they're called. You can't cut yourselves a slice of your Michelangelo! And the Chinese invented noodles! Your football teams have seen better days, too! AND GET YOUR HANDS OFF OUR WOMEN!



### VITELLISSIMO INGREDIENTS

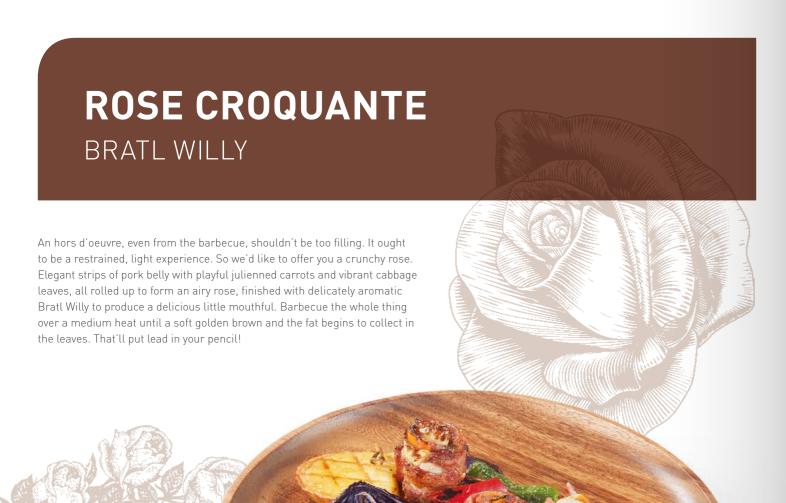
Tomatino Willy

Whole sage leaves

Mozzarella, sliced

Veal chops, butterfly cut

**Variation:** Add a slice of prosciutto crudo to the stuffing



#### ROSE CROQUANTE INGREDIENTS

Bratl Willy

Julienne carrots

White cabbage leaves cut in broad strips
Belly strips approx. 0.5 cm

**FISHY ON A DISHY** 

BUNTER WILLY

Barbecued fish remains a bit of a challenge for the everyday customer. And once again you come riding to the rescue! You can offer skin-on fish fillets, marinated with Bunter Willy and topped with spinach leaves and a few slivered almonds. Barbecue skin side down only, of course. Bunter Willy provides the delicately savoury base note, the spinach leaves not only protect the fish from drying out but also, in combination with the almonds, conjure up an extraordinarily delicious flavour. We really can't think of any jokes here.



Bunter Willy

Spinach or mangold leaves

Slivered almonds

Fish fillet with skin

## **LAMB KEBABS**

**GYROS WILLY** 

Fancy some lamb? Then whip out your skewers. Nice pieces of lamb, aromatic onion, a tomato (that's enough) for colour and Gyros Willy – plenty of that! No need to hold back with our lamb kebabs. A full-flavoured, punchy barbecue dish for anyone whose jaw muscles haven't withered away from sucking on hamburgers. Accompaniment: beer, cider or both!

## **GHOSTRIDER**

CHILLIE WILLY

Everyone's here and – it's raining. Never mind, you play some Johnny Cash and get to work. Sliced strip loin, beans, corn, HOT pepperoni and flamered Chillie Willy, put it all in the pan and turn up the heat until the delicious aromas reach your nostrils.

Does it get any better than this? It does: your favourite brother-in-law's tongue is on fire (greenhorn) and you just don't think to top up his beer. If he pulls through, he can do the washing up.



#### LAMB KEBABS INGREDIENTS

Gyros Willy

Red onion, quartered

Cocktail tomatoes or tomato quarters

Lamb, approx. 4 cm dice

Variation: Add whole garlic cloves onto

the skewers

**GHOSTRIDER INGREDIENTS** Chillie Willy

Sweetcorn

Red kidney beans

Red pepper

Pepperoni, hot

Sliced beef

## DOC HOLLIDAY

BBQ WILLY



**HOT-SHOT** 

KRÄUTERBUTTER STYLE WILLY



## **ADDITIONAL PRODUCTS**

### FOR BARBECUES WITH A BANG



#### **BRATKARTOFFEL-WÜRZUNG**

Full-flavoured, rounded, punchy with plenty of roasted onion, caraway, salt flakes and herbs for baked potatoes, fried potatoes, mashed potatoes, potato pancakes, potato salad or for finishing soups, omelettes and flaky pastry straws.

Item No. 62503



#### **GRILL-DIP ARIZONA-BBQ**

Spicy dipping sauce with a delicate smoky note.

Item No. 62284



#### **GRILL-DIP BOMBAY**

Spicy dipping sauce with a fruity ginger/curry/honey flavour.

Item No. 62667



#### **GRILL-DIP CARIBBEAN-CHILI**

Sweet and spicy dipping sauce with delicate

Item No. 62283



#### HOT MANGO DIP

Exotic dipping sauce made from mango purée flavoured with chilli.

Item No. 62298



#### **CURRY SAUCE FOR CURRYWURST**

The perfect curry sauce. Full, fruity curry flavour with subtle sweetness and mild heat. Typical orange-red colour. Perfect for authentic currywurst or as a dip for chips, wedges or chicken wings.

Item No. 62628 / 62632



#### KNOBLAUCH-KRÄUTER DIP-WÜRZUNG

Seasoning mix as a base for easy preparation of garlic and herb dipping sauces.

Item No. 35668



#### **FASCHIERTEN-MIX BURGER**

Pepper, garlic, onion, finished with fullflavoured spices – the way a proper butcher's burger should taste. Simply mix with minced meat and water and leave to infuse briefly.

Item No. 38931



#### SALATDRESSING KLAR

Dressing base with vinegar and a fine herbal note, ready to use, sprinkle over.

Item No. 62047



#### SALATDRESSING KRÄUTER-TOMATE

Dressing with vinegar and a Mediterranean herb and tomato note, ready to use, sprinkle

Item No. 62010



#### **KARTOFFELSALATDRESSING**

The incomparably well-rounded and harmonious flavour profile leaves room for the flavour of the potato to come through.

Item No. 62551



#### AMERICAN DRESSING (FLÜSSIG)

Ready-to-use dressing for all types of salad.

Item No. 62442



#### FRENCH DRESSING (FLÜSSIG)

Ready-to-use dressing for all types of salad.

Item No. 62441



#### MANKEI MAMA LEONE

Mediterranean mix of organic thyme, organic oregano, organic lady's mantle and parsley from Austria.

Item No. 62651



#### CAFÉ DE PARIS BUTTER

Seasoning mix for making classic Café de Paris butter.

Item No. 62176



#### **PONDICHERRY PFEFFER**

Red peppercorns, a rare speciality pepper from the pepper coast of south-east India. Picked when fully ripe, this is the most fruity and aromatic pepper of them all.

Item No. 62370